

## **Wawruck-Gilmour**

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**From:** "Society of PM Professionals" <pmprof1@walter-wawruck.com>  
**To:** "Vancouver Area PMPs" <pmprof1@walter-wawruck.com>  
**Sent:** September 25, 2005 8:40 PM  
**Subject:** October 26 PD Seminar - Register Now!

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 \*\* DO NOT REPLY TO THIS MESSAGE!! \*\*  
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 OCTOBER 26, 2005 PD SEMINAR  
 LEGAL AND ETHICAL ISSUES IN PROJECT MANAGEMENT  
 26th PM PROFESSIONAL DAY  
 REGISTER NOW!  
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This is an advance notice exclusively for those who had their names on the waitlist for the February, April, and May 2005 seminars, but were not subsequently registered. A second notice will be issued to the full distribution list on October 2, 2005.

The 26th PM Professional Day will be held on Wednesday, October 26, 2005 at the Holiday Inn, Metrotown. Register now with Margaret Hanson, PMP at [margaret\\_r\\_hanson@yahoo.ca](mailto:margaret_r_hanson@yahoo.ca)

PMPs further the profession by enhancing their backgrounds and depth of experience with new personal development opportunities and by pursuing better formal or informal education and training.

Program: A full day of presentations and interactive workshop sessions with a working theme of "LEGAL AND ETHICAL ISSUES IN PROJECT MANAGEMENT".

Our agenda for the day will include these presentations and workshop sessions:

### **THE PARTNERING PROCESS - PREVENTION, NOT PROTECTIONISM**

Brian McConachy, PMP - Even after a contract is signed, the participants can choose how they will conduct themselves by consciously choosing to be partners in success rather than just protecting their respective interests. This workshop will simulate a partnering session between a customer and a supplier.

### **PROJECT MANAGEMENT DEPENDS ON CONTRACT MANAGEMENT**

Chris Quaife, PMP and Jim White LL.B. - To be effective, investments in Project Management and Legal expertise must be made early to establish prudent design and construction contracts. Project teams must focus on preventing problems by planning for contracts, tendering, contract administration and dispute management. This presentation and discussion will include management practices, legal principles and case law., and alternatives for dispute resolution

**ETHICS COST!** Joan Vincent - This presentation explores the relationship of ethics to cost and risk in a project management environment.

**SHOW US YOUR ETHICS: DEALING WITH DILEMMAS WHILE MANAGING PROJECTS.** Walter Wawruck, PMP. Situations arise on projects where any course of action will have negative consequences for

some of the parties at interest, or even the project manager. This workshop session, will engage the attendees in analysis and discussion of case examples which bring out the ethical issues and which illustrate some approaches to making the hard choices in a morally defensible fashion.

#### DISCLOSURE DURING THE SALES CYCLE - AN ETHICAL DILEMMA,

Donn Chalmers, PMP - The sales environment for banking solutions world-wide is as competitive as it has ever been. There is consolidation on the supply side and international firms are entering markets such as Canada where, historically, they have not played. This presentation will outline the challenges of facilitating the first sale to repeating the client business.

~~~~~ Location ~~~~~

Holiday Inn Metrotown  
4405 Central Boulevard  
Salon's A & B  
Wednesday, October 26, 2005  
8:30 AM to 4:30 PM  
7:45 AM Registration - Coffee, Juice, Continental Breakfast  
Buffet Lunch  
Inclusive fee: \$55  
Free underground parking at the hotel  
REGISTRATION WILL BE LIMITED TO FIFTY (50) ATTENDEES  
Registration Deadline: Midnight Wednesday, October 19, 2005.

Seminar participants can claim seven PDUs for the day. We now have confirmation from PMI that, in addition to the time they spend as participants, Presenters can claim ten PDUs and Workshop Leaders can claim five PDUs for serving in those roles.

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Registration Policy - Fine Print  
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Registration for a seminar does not open until a registration notice, such as this one, is broadcast. There is no provision for advance registration. Only those applications received after the time of broadcast will be considered.

Every application to register received will be considered a firm offer to register and to pay the full fee. Applications will be accepted strictly in the order in which they are received by the seminar Registration Manager, Margaret Hanson. Every application will be acknowledged by email. Once the registration limit is reached, a waiting list will be started.

Cancellations will be accepted up to midnight, Wednesday, October 19, 2005. Those on the waitlist will be accepted in priority order if spaces become available, and the waitlist candidate will be notified of acceptance by email. A waitlist candidate must cancel to be removed from the waitlist.

The Society is not responsible for ensuring that any registrant has received notification of acceptance. Any registrant who does not show is expected to pay the full seminar fee. Accepted registrants who fail to pay the full seminar fee will be prohibited from registering at future events until the payment is received.

Payment by cheque is preferred. Cash is accepted; please try to bring exact change. No credit cards or Interac (debit cards) are accepted.

The Registration Manager for the February Seminar is Margaret Hanson, PMP

[margaret\\_r\\_hanson@yahoo.ca](mailto:margaret_r_hanson@yahoo.ca)

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THE SOCIETY OF PM PROFESSIONALS  
OF GREATER VANCOUVER  
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For more information on the Society:  
<http://www.vcn.bc.ca/pmprof/>

Please let us know if you wish to receive notices from the Society at a different email address.